

**Old Mutual Financial Network**

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FIDELITY AND GUARANTY LIFE INSURANCE COMPANY
 FIDELITY AND GUARANTY LIFE INSURANCE COMPANY OF NEW YORK
 AMERICOM LIFE AND ANNUITY INSURANCE COMPANY

OLD MUTUAL FACT SHEET

- History:**
- Old Mutual was founded in 1845 as the 166-member Mutual Life Assurance of the Cape of Good Hope
 - In 1999, the members of Old Mutual vote overwhelmingly in favor of demutualization and the Group prepares to seek listings on the London and Johannesburg Stock Exchanges.
 - On July 12, 1999, Old Mutual listed on the stock exchanges of London and Johannesburg.
- Office Locations:**
- Old Mutual operates its global diversified financial services network that extends from Europe to Asia, Africa and North America.
 - Old Mutual is headquartered in the United Kingdom.
- Old Mutual Financial Strength:**
- As of December 31, 2003, Old Mutual has in excess of \$222.9 billion of assets under management and \$5.12 billion of shareholders equity.
 - As of March 2004, the market capitalization for Old Mutual is \$6.77 billion.
- Old Mutual Product Focus:**
- Old Mutual plc is a world-class international financial services company, with expanding operations in life assurance, asset management, banking and short-term, general insurance.
 - **Assurance:** Old Mutual is the largest life assurance company in South Africa, with a 30% market share.
 - **Asset management and private stockbroking:** In the U.S., Old Mutual Asset Management (OMAM) is a large, diversified asset management group. Assets managed by the group's member firms increased by 21.3% during the year, from \$127 billion on December 31, 2002 to \$154 billion on December 31, 2003. In the UK, the group is the leading provider of private stockbroking and asset management activities. In South Africa, the group is the largest asset manager.
- Old Mutual Customers:**
- We have over 4 million life assurance policyholders, 3.6 million banking customers, 600,000 property and casualty insurance policyholders and more than 900,000 unit trust accounts worldwide.
- Old Mutual Stock Listing:**
- Old Mutual maintains its primary listing in the United Kingdom on the London Stock Exchange (LSE:OML)
- Old Mutual Executive & Board:**
- Mike Levett, Chairman, Old Mutual plc
 - Jim Sutcliffe, Chief Executive Officer, Old Mutual plc
 - Julian Roberts, Group Finance Director, Old Mutual plc
 - Guy Barker, Chief Executive, Old Mutual U.S. Life
- Old Mutual Accomplishments:**
- Old Mutual is a FTSE 100 company
 - Old Mutual ranks as a Fortune Global 500 company
 - Old Mutual is ranked as the world's 14th largest insurance company in the world by Fortune magazine
- Old Mutual Ratings:**
- The international organization is rated by Moody's as A2/P1 and by Fitch as A/F1.
- Old Mutual Web Site:**
- For more information on Old Mutual, visit www.oldmutual.com.