



Financial Highlights

December 31, 2003

STATUTORY INFORMATION*:

- \$4.66 Billion in Total Assets
- \$4.18 Billion in Total Liabilities
- \$12.85 Billion Life Insurance In Force
- 89.7% of Total Investments are Bonds
- Capital, Surplus and Asset Valuation Reserve total \$518 million, or 11.11% of Total Assets
- Net Income for the year ended December 31, 2003, was \$23.2 million
- Gain from operations \$22.7 million

RATINGS INFORMATION:

- "A-" EXCELLENT A.M. Best Company Rating **
- "A+" STRONG Standard & Poor's® Corporation Rating ***

INVESTMENTS:

Bond Portfolio Allocation by NAIC Rating Designation ****

- 66.9% Class 1: Highest Quality
- 28.0% Class 2: High Quality
- 3.8% Classes 3 and 4 (medium quality and low quality)
- 1.3% Classes 5 and 6 (lower quality and in or near default)

Composition of Invested Assets

- 85.2% Investment Grade Bonds
- 3.4% Mortgage Loans
- 4.9% Policy Loans & Other Invested Assets
- 4.5% Below Investment Grade Bonds
- 2.0% Equity Securities

* Information from the Company's December 31, 2003 Statutory Annual Statement Filing

** A.M. Best Company uses 15 ratings for the life insurance industry from "A++ (Superior)" to "F (In Liquidation)".

*** Standard & Poor's® Corporation ratings range from "AAA (Extremely Strong)" to "R (Regulatory Action)".

**** National Association of Insurance Commissioners

**For more information, contact NWL®'s Marketing Department at
1-800-760-3434 or www.nationalwesternlife.com**